



## NEWSLETTER

Volume 1, Issue 2

### CLIENT SPOTLIGHT:

**Orange County, VA Public Library** is now one of our newest and satisfied customers. The Library Director had a vision of creating a user-friendly space for their many constituents in need of a variety of imaging services. The solution was to create an area which features both a UScan+ color Microfilm Reader and a Crowley Overhead Document Scanner - both have been met with rave reviews. The combination has proven to be the perfect answer for office and patron digitization and research projects.

### WELCOME TO THE NEXUS IMAGING SOLUTIONS NEWSLETTER!

We are pleased to bring to you the 2nd installment of our newsletter keeping you apprised of pertinent company news, industry trends and helpful hints as you strive to find solutions for your preservation needs. Feel free to reach out to us regarding any of our highlighted topics or other related questions.

### WHY OUTSOURCE?

As a partner in the conversion process, it is incumbent upon Nexus Imaging to help clients discern the most cost-effective manner to digitize and process archives and records. Sometimes the answer is a hardware purchase that outfits customers to take on their own conversion projects. Other times – depending on the variety and quantity of media and deliverable demands – it makes economic or workflow sense to have the project scanned by a professional service bureau. Occasionally, a hybrid approach provides the best ROI (i.e., we scan and process a collection while the client updates the metadata). Regardless of where the assessment leads us, we will work with you and your team to ensure the proper solution is suggested and applied to your situation.

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***Need to secure scanning equipment but working on a very limited budget?*** No problem. Feel free to contact us regarding a solution that we can tailor to fit your specific situation. We offer several alternatives which could include very favorable leasing rates and terms. Together we will assess your options and craft a strategy that's right for you.

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*Nexus Imaging is committed to helping preserve history one collection at a time.*

### TIME TO FINALLY PROTECT AND PRESERVE YOUR HISTORICAL COLLECTION?

Absolutely - and we can help you jumpstart your project. Let us provide you with cost-free samples from your collection to use for fund raising or review with your budgetary committees for planning purposes. Whatever your needs, we're here to assist.



## VIEW YOUR MICROFILM COLLECTION IN HI-DEFINITION!

We now offer two different high definition versions of our UScan Microfilm Reader. The units comes with an industry high 18MP camera and can be purchased with grayscale/bitonal capability or color/grayscale/bitonal. It offers up to 2400 dpi resolution with options for your output to network, file save, USB, print, cloud and Google docs.

*UScan HD Microfilm Reader*

### Contact Us

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## NEXUS WELCOMES LASERFICHE AS OUR NEWEST SOFTWARE PARTNER

We are pleased to announce the addition of Laserfiche as our new and exclusive partner for Enterprise Content Management solutions. Laserfiche is the world's leading software for enterprise content management, business process automation, and productivity-boosting analytics.

From digitizing documents to supporting smarter business decisions, Laserfiche provides a progressive roadmap to help organizations of all sizes embrace the benefits of digital transformation. Whether you are a business, university, medical office or municipality, a robust document management system would prove invaluable for back-office process efficiency.

For more info, please contact us at the number below or click on this [link](#) to find out what Laserfiche can do for you.

**Laserfiche®**

Run Smarter®

### NEXUS IMAGING SOLUTIONS

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